BECOMING AN INNOVATOR: UNCOVERING YOUR INNER PROBLEM-SOLVING POWER POWERING THE "DYNAMICS OF INNOVATION" TO ENABLE SPECTRUM OF POSSIBILITIES - 2

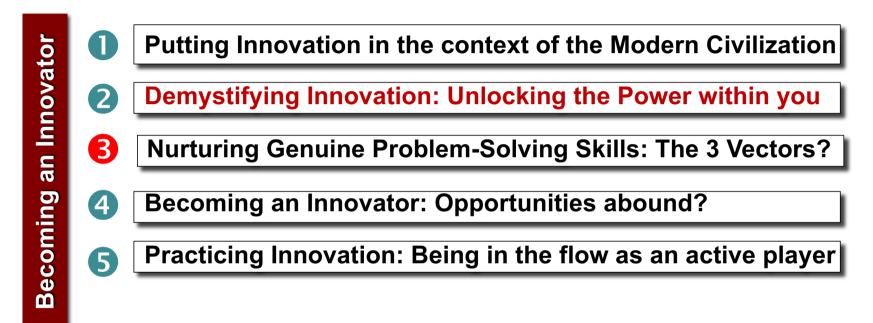
PARTHA S. GHOSH

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This document provides an outline of a presentation and is incomplete without the accompanying oral commentary and discussion.

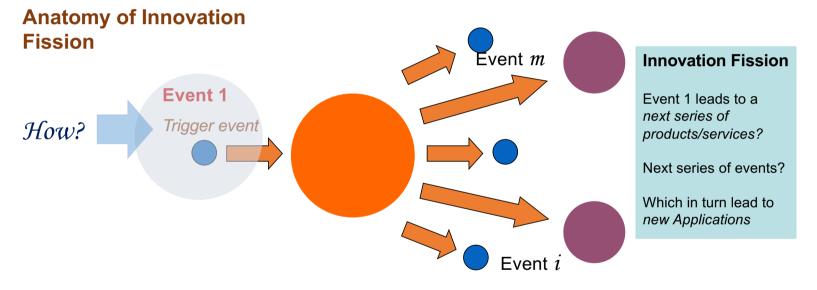
Backdrop ... Purpose of the 5 lectures?

Agenda for the 5 Days



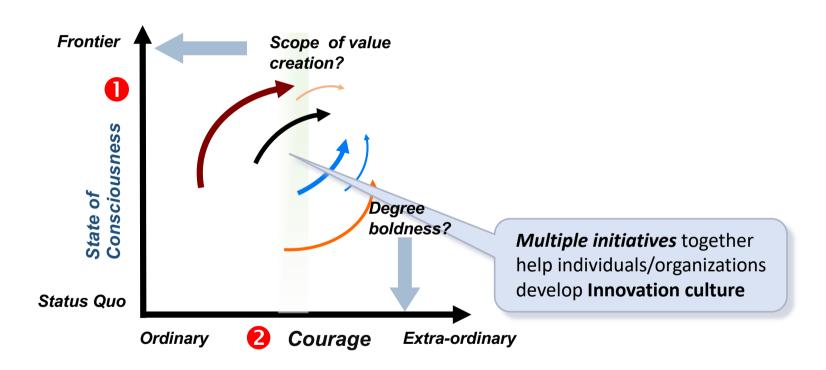
Homework 1

Anatomy of Innovation: Choose the most important three innovations (e.g. iPod, internet, light bulb, plastics, steam engine and paper) preferably any In India you are familiar with that you think have affected your life and then analyze how the different factors in interaction with each other enabled those innovations.



Please discuss (at least one paragraph for each of the points);: (i) The Trigger event? (ii) How that event has played out ? (iii) How did the other events occur leading the influence of an innovation on society?

Innovation: Essential Requirements



The Two Critical Vectors

Source: Partha S Ghosh Innovation Framework

The essential beliefs of Partha S Ghosh.....



Agenda Session 2

Demystifying Innovation: Unlocking the Power within you

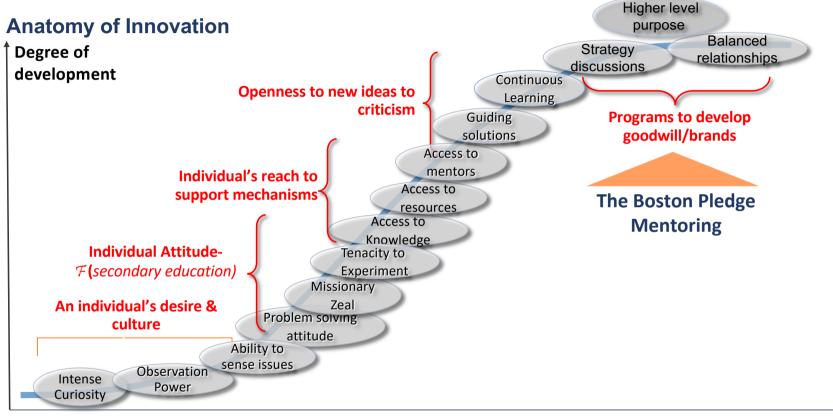
- **1. In the beginning is desire**
- **2.** Alchemy of Innovation (often triggered by simple questions)
- **3.** The power within you? Uncovering it?
- 4. Finding your meaning in society through power of selfexpression

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Demystifying Innovation: Unlocking the Power within you

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Different factors play different roles on the innovation curve



Time/ Resource commitment

Beginning of Apple.. two friends.. enjoying to make a point

The first product

etappia //.





The first prototype



Lessons form Steve Job's Journey

Apple I (1976) - First product was a computer for hobbyists & engineers.



iPhone 5-The final Apple product designed by Steve Jobs .



Steve Jobs

Lessons from Steve Jobs life Clear Vision (Stabilizer)

Unwavering determination & focus to execute that vision (Face adversity with grace)

Passion for designing Simple and Top -Notch Products (Zen spirit)

Don't settle for status-quo – always think creatively to design new products (Continuous search)

Persistence(stamina)

Succession Planning (Followership: Tim Cook)

http://www.macobserver.com/tmo/article/walter_isaacson_reveals_14_leadership_lesso ns_from_steve_jobs

- Represented the Intersection of creativity and technology.
- > Simplified the User experience
- > Put Products Before Profits
- > Bend Reality
- Pushed for Perfection
- > Combined the Arts with Science

Konosuke Matsushita: Humble beginning ..always committed to bigger purpose



Former President and Founder Matsushita

At a young age family lost its fortunes because of bad investment decisions

Degree of Influence

program

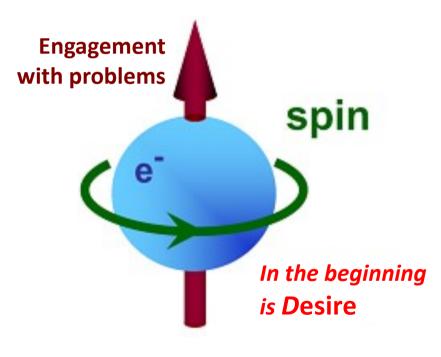
Regardless of not completing education, moved up quickly and developed a new light socket. Did not get great feedback initially but decided to take challenge of manufacturing himself In the Great Depression sales fell. Did not fire employees but converted factory workers into additional sales people. Workers responded while others struggled, he gained influence by treating employees as family members

Eventually found traction with light sockets and bicycle lamps, identified that a new product had to be 30% better and 30% less expensive to gain traction. Also pioneered an effective after sale service

After WWII, allied forces ordered Matsushita to cease all production. Matsushita convinced Generals to allow production of peacetime products to help Japan recover from war. He believed that his country could lead the world in electronics.

Culture is fundamental – unlocking the "power of desire" to solve problems around you...

Culture is indeed a very fundamental property of a society: It could be energizing .. as it could be suffocating..... each one contribute to it



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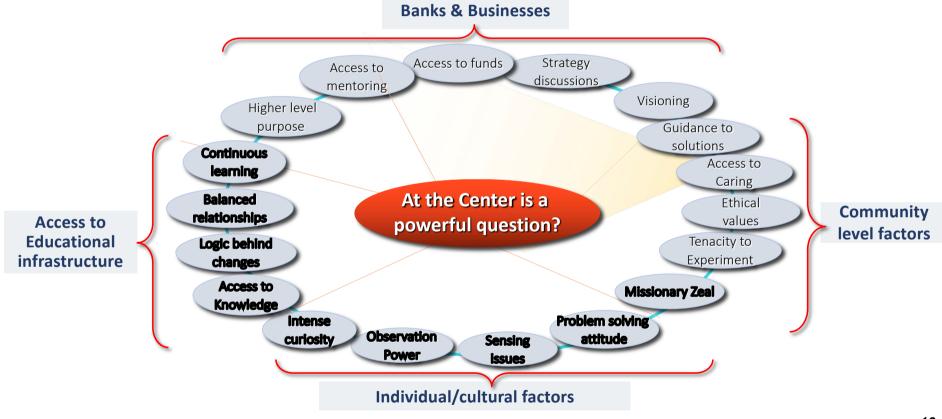
What is Innovation Culture ?

Innovation Culture?

"Innovation culture of a community is an invisible strand as mysterious as it is powerful, it pulls and bonds, shapes behaviors that in turn drive inquisitiveness to problem solving & value creation capacity of an individual, an organization, and a society "

Dynamics of Innovation is indeed complex... lead has to come from indiviuals

In different environments multiple factors in interaction with each other drive innovation





Ship hull Paint- ways to make a difference?

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Innovation Process Framework

• Partha Ghosh XYZ & Sigma

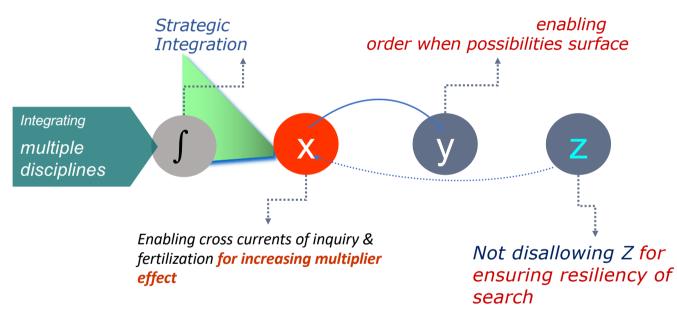
Advancing S & T effectiveness through *cross currents of inquiries & cross fertilization of ideas in enabling multiplier effect on germination* of knowledge Creating Economic Value though strategic *synchronization* of *X*, *Y* and *Z* at all levels of decision making and across organizational units

Structuring choices to enable dynamic *natural fusion and fission* of projects for technological & commercial possibilities Allowing for *zig zag* routes to specific R & D initiatives within boundaries to capture direct and adjacent opportunities – both *planned & serendipitous*

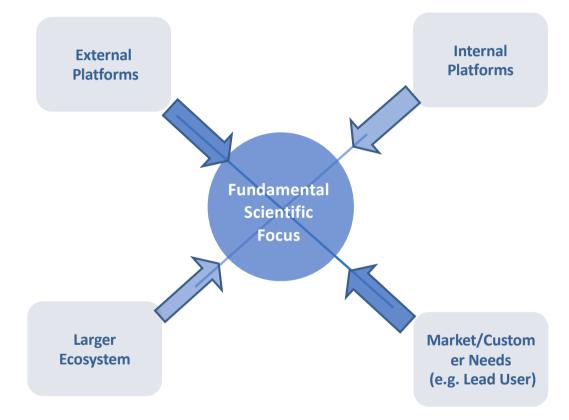
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Uncovering New Pathways

Innovation Culture = $\sum of X+Y+Z$

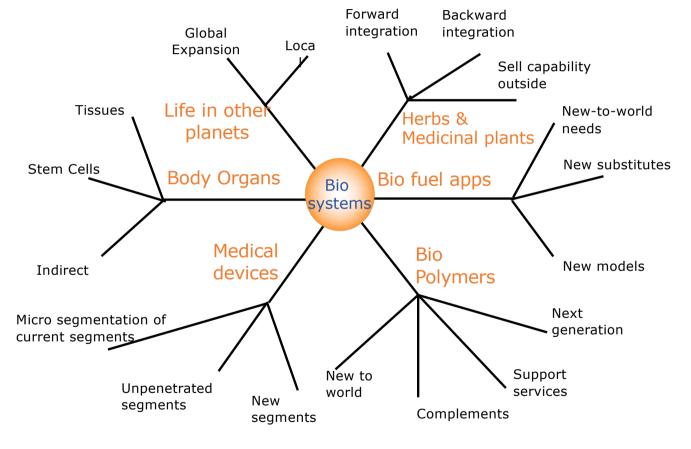


X: Cross Fertilization

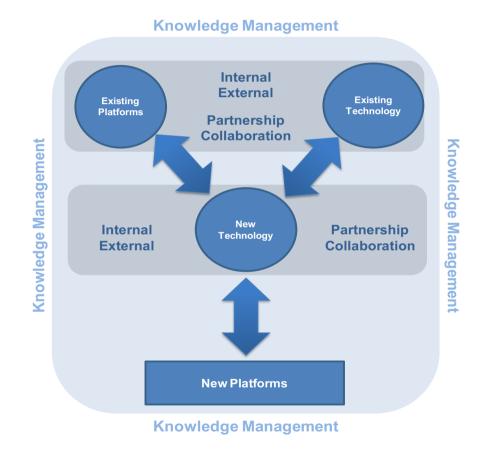


Wide angle vision is essential

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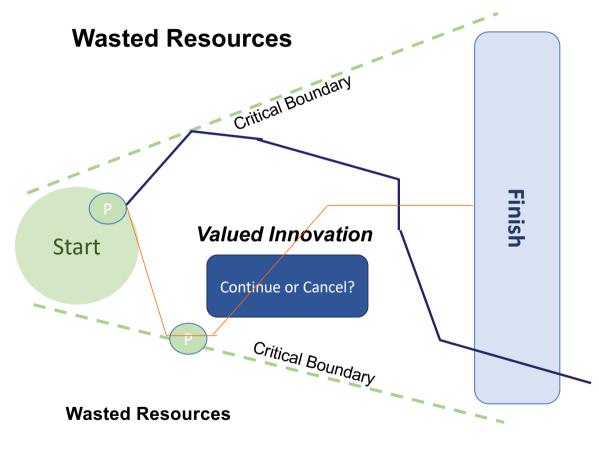






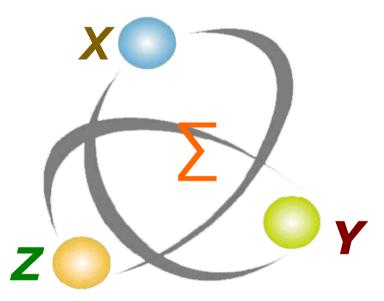


Z: Zig- Zag Path Adaptability

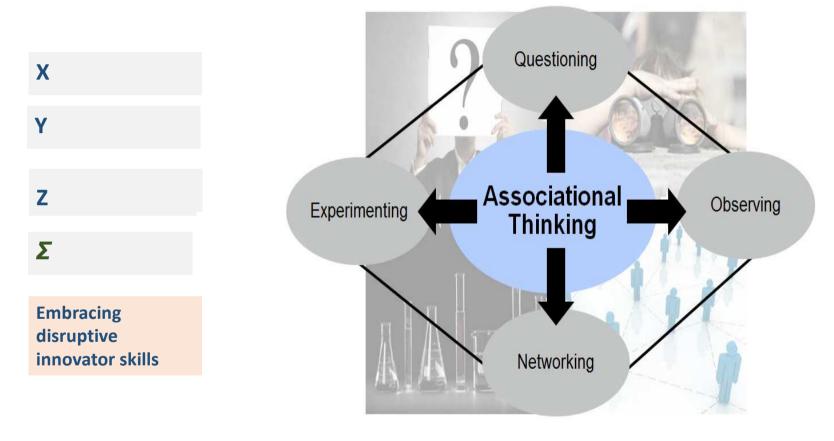


Ensuring Innovation Is Self-Perpetuating

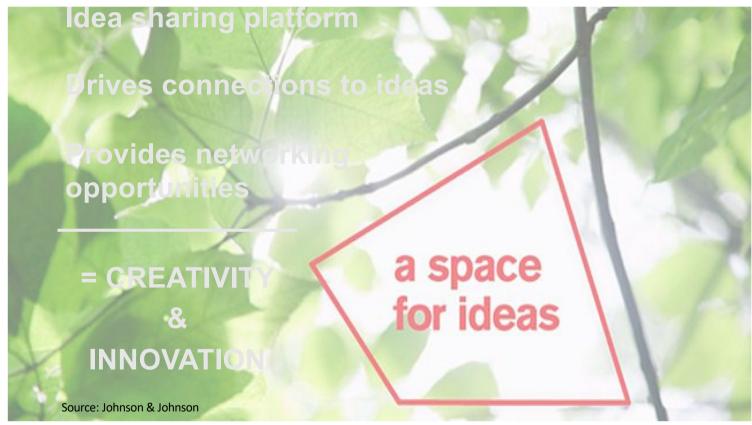
Dynamics of different types thought & Cultural attributes



The Keys to Success



Events Help Improve Associational Thinking

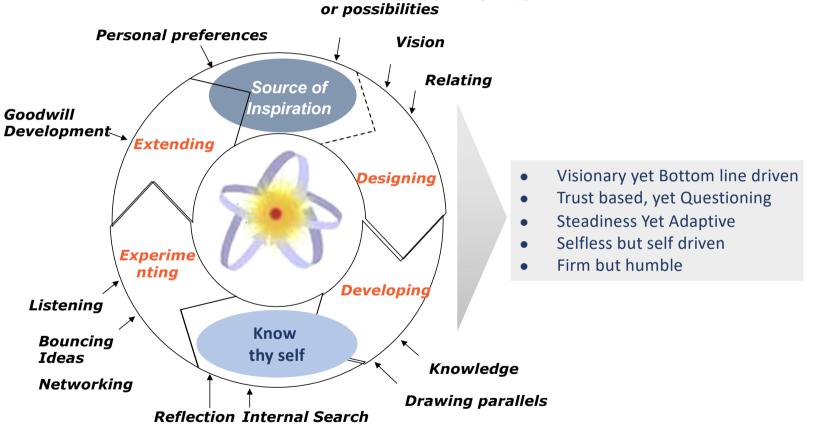


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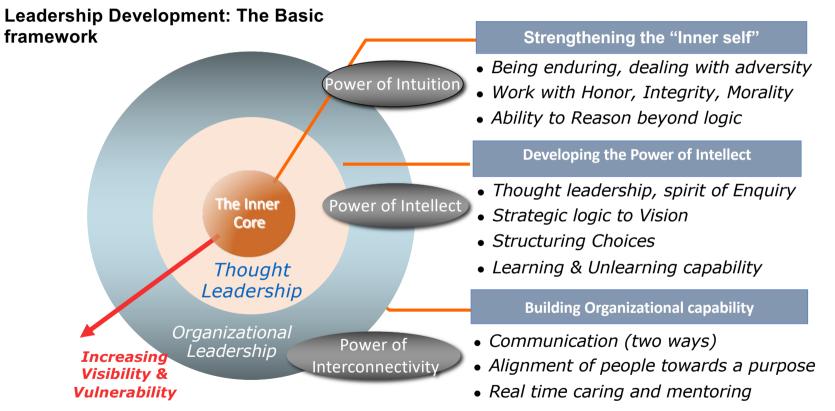
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(Innovation= Leadership) Dynamo

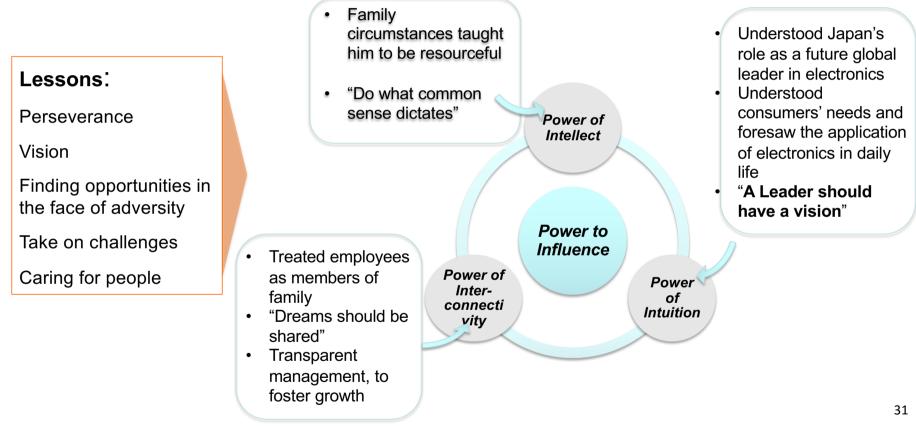


Personalities, principles, problems

Leadership development must involve orchestrating the sources of power in each of the layers of personality



Power to Influence – Konosuke Matsushita

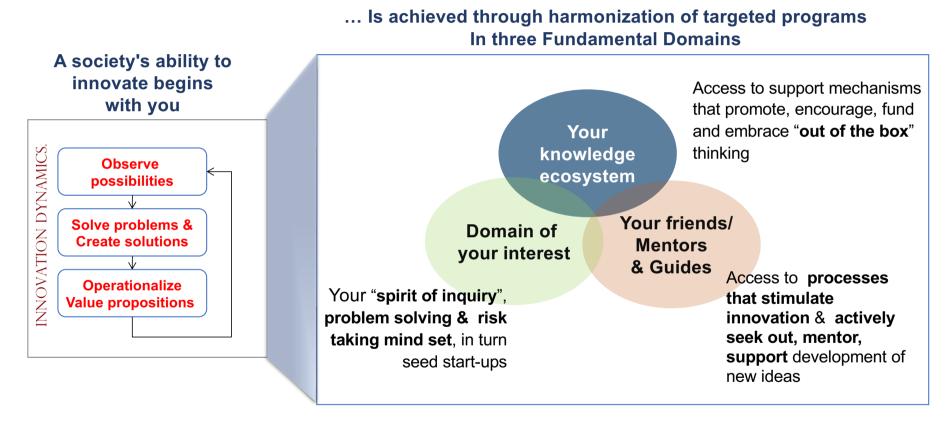


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Cultivating the conditions for Innovation



Finding your meaning in Society as Problem solver: The essential requirements

- Open Mind
- Track relevant trends through disciplined processes
- Embrace risks not avoid them (through regular reviews)
- Networking with knowledgeable people (management of kaizen, break assumptions)
- Be sensitive to cultural differences
- Emphasize analytical rigor & strategic logic in review processes
- Encourage & look for out of the box opportunities through disciplined processes
- Harness people's distinctive competence
- Build flexibility and objectivity into the relationship
- Provide enough space for your thinking?

Homework 2

Innovation/Invention in India: Choose the one most important innovation/invention in India (e.g. Amul, Boson, Raman Rays, P C Ray products and others), that you are familiar with, and then analyze the anatomy of the innovation in a fashion you could draw important lessons for yourself?

Anatomy of Innovation in India

Innovation in India

Identify a few innovation and or inventions you connect with?

Examine what conditions within, and/or outside inspired the inventor's/innovator's work?

What kind of efforts did he/she make to solve the problem(s)?

Lessons that you will like to practice rest of your life and why?

Please discuss (at least one paragraph for each of the points);: (i) How was the inventor inspired? (ii) How did the invention play out ? (iii) How did the other events occur leading the influence of an innovation on society?